5 Reasons why Roofers love ProjectPro with Business Central

EBOOK

Table of
Contents

Introduction

Owning and Successfully running a roofing business can be challenging. In addition to managing day to day roofing business, roofers need to be aware of changing industry trends. They also need to keep up with the constant turnover of staff and seasonal teams.

Just like any other business, roofing contractors are always looking to implement best practices or emulate business models when it comes to staying profitable and competitive.

The roofing industry is dealing with unforeseen challenges and demands today. The ongoing pandemic has made it all the more daunting to stay on top of the game. To make sure your bottom line is not suffering, you need to keep pace with technological advancements.

In order to increase competitiveness, and efficiency more and more roofing firms are utilizing roofing software. It also ensures added productivity and profitability by providing key insights to construction managers. With the aid of technology, roofing contractors are finding it easier to handle the workload and work smarter. As tech deployment leads to the automation of many manual tasks, you can easily do away with paperwork.

Roofing business is hard work but with ProjectPro, it can be a lot easier. Besides, when you have an all-in-one construction accounting software with great project management features, a lot of your operational tasks are easily taken care of.

ProjectPro, powered by Microsoft Dynamics 365 Business Central with enterprise resource planning (ERP) capabilities and customer relationship management (CRM) features, is designed for the needs of roofing contractors. With it, you can easily integrate data and streamline your business as the software will assist you in making insightful decisions.

As a cloud-based technology solution, you can easily access data anytime, anywhere. Imagine having a power tool to analyze data, that provides financial risk analysis and the software functionality to help you work effectively. On top of it, there are no more frustrating delays so you can aim for growth and expansion.

Apart from enabling better decision making and being a robust roofing software, it can help you enhance revenue. Let us discuss in detail how ProjectPro can help you scale your roofing business and what types of construction benefits can a contractor reap in the long run.

02

Why do roofing contractors need to switch to all-in-one construction accounting software-ProjectPro?

ProjectPro with Business Central is your all-in-one Roofing Contractor Software.You can scale your construction business and increase profitability with roofing contractor software that streamlines your construction accounting process and helps you gain control of your roofing projects.

ProjectPro with Business Central can manage and streamline every aspect of your roofing business

Here is how it helps roofing contractors:

Save time & Make Smarter Decisions

- Get an overview of entire lifecycle of your roofing job
- From initial lead to final invoice, set yourself up for success with ProjectPro
- Build estimates and contracts with greater accuracy

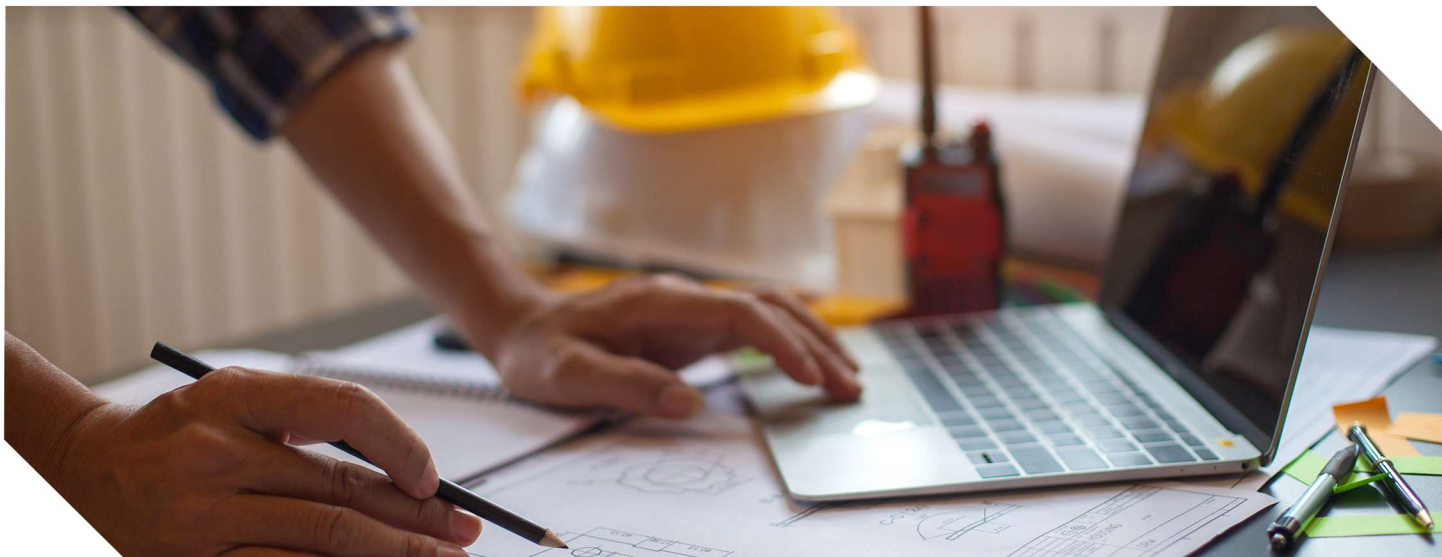## Get Quick Access to Manage Inventory and Resources

- Make accurate estimate of labor and resources required
- Strengthen control over your roofing projects with the help integrated data
- Robust analytical and reporting capabilities to manage work orders easily

Run Your Roofing Business From Any Part of the World

- Make your Roofing Business more scalable with our global software
- Grow with the software that provides you the tools to run your roofing business your way
- Generate roof reports and win more bids with our roofing software

Top Roofing Contractor Software Features of ProjectPro with Business Central

- Job Costing
- Managing Contracts and Change Orders
- Document Tracking
- Coordinate Materials, Resource Requirement and Allocations
- Subcontractor Management
- Project Scheduling
- Alerts/Notifications
- Manage and track costs
- Scheduling
- Retention Tracking
- Inventory and Job Material Monitoring
- Scheduling

Stay ahead of the competition with the Roofing Software designed for Roofers

ProjectPro with Business Central is designed for roofers to increase efficiency, reduce overhead costs and help them scale faster. Now you can spend more time on roofing jobs than organizing as ProjectPro allows you to streamline your business, automates the workflow and assists you in managing roofing jobs by offering adequate control by coupling the operations of the field and the office.

ProjectPro allows roofing contractors to keep material, labor, information related to resource management, monitor inventory and provide centralized data that can be retrieved anytime, anywhere. Get more visibility into daily operations and rev up your revenue growth!

Here are a set of questions that roofing contractors must ask before choosing our software:

Why Choose ProjectPro with Business Central for your Roofing Jobs?

ProjectPro with Business Central helps roofing contractors to plan, analyze and report every piece of data. It helps you streamline operations and get an insight on your operations on daily processes. Other than that, it helps you monitor your inventory to prevent wastage of resources, helps you with scheduling jobs and carry out your roofing operations with ease and accuracy.

What makes ProjectPro a robust roofing contractor software?

Our all-in-one construction software powered by the latest technologies of Microsoft Dynamics 365 Business Central is a powerful yet user-friendly system that provides essential support to roofing contractors. With the help of ProjectPro you can reach out to the clients who most need your services, right when they need them. It will help you in optimizing your estimates, keep your contracts in one place, and improve profits.

Can you schedule a demo to check the compatibility of ProjectPro?

You can easily connect with our construction experts who can address your roofing queries. Our construction professionals can give you a guided tour of our software when you schedule a free demo and consultation call. By booking a demo you can get an overview on how ProjectPro provides roofing contractors with real-time information of the task status and effectively bridges the gap between office and field.

Investing in Roofing Technology- ProjectPro

Let's dive into the specific benefits of how ProjectPro delivers better business control and makes it easier for roofing professionals to work and achieve goals.

- Project Management
- Contract and Change Orders
- Job Purchasing and Procurement
- Job Materials Planning
- Certified Payroll Report
- Payroll Integration
- Subcontractor Management
- Timesheets
- Job Quoting and Proposals
- Construction specific- business intelligence

- Equipment Management
- Scheduling
- Retention Tracking
- Inventory and Job Material Tracking
- Forecasting

ProjectPro reduces your need for time-consuming spreadsheets and eliminates the manual need for data mining. You can easily achieve a picture of financial health in real-time and it allows you to keep a check on every roofing project activity. This way you can function smartly and deftly as you can now seek opportunities for project margin growth.

Now is the time to deep dive into the capabilities of ProjectPro and let's find out how it sets you up for success. To know how ProjectPro with Microsoft Dynamics 365 Business Central assists you to work smarter let's analyze some of the key capabilities:

1. Project Management

The software has great project management features that help you execute tasks seamlessly. It allows you to manage and control the budget, helps you make changes in the budget, and takes care of change orders. It also assists in subcontractor management, and in monitoring labor resources. This results in improving profits and enhancing revenue for the owners.

It also keeps records and computes all information from tracking billables to costs and provides a three-level task code structure. It allows you to make a sub-level to a "parent" job and the "Fact Box" allows you to look at actual costs. With the help of "Activity Cues," you can get insight into how many jobs will be completed in a month.

2. Contract and Change Orders

ProjectPro enables users to create contract lines for progress billings of the contract value. It also simplifies change orders and provides a way for smarter inventory management.

3. Job Purchasing and Procurement

It allows users to purchase directly for jobs and also assists in tracking inventory and material planning. So ProjectPro empowers you to track the location of assets.

4. Job Materials Planning

This capability enables users to track actual resources and materials necessary for jobs. It also auto-suggests what items need to be purchased and creates a Purchase Order as well.

5. Certified Payroll Report

It works on many payroll solutions based on Business Central and allows users to export to another payroll service.

Apart from the above-mentioned capabilities, it provides easy-to-use tools to your team. Most of the time you may find assessing the health of the project hard but digitizing your construction firm means you are creating a secure backup. No need to cull together detailed reports from information that is disparate.

ProjectPro has remarkable reporting capabilities and it will keep your projects up to speed. To keep the hammers swinging, you need accurate and reliable information. With ProjectPro, collecting data on labor hours, daily logs and materials becomes easier for construction managers.

Hence, burdensome processes become simple and a scalable solution with Business Central opens many opportunities for the construction firm. To keep clients happy and work moving, a simple dashboard and the ease of automating workflows eliminate complexities.

Besides, you can effectively manage submittals, RFIs, issues, notices, field orders, and pending change orders as well. You have all key performance indicators with one click detail and business intelligence tools at your disposal. Moreover, you will get email alerts and can track documents and stop profit leaks.

Advantages of using Roofing Software

ProjectPro backed by Microsoft Dynamics 365 Business Central has the power to transform your construction business as it is a powerful construction roofing software with remarkable analytical capabilities.

Besides streamlining your workflow and accounting process, it establishes tighter project controls and you can analyze current and future projects. Also, transformation is guaranteed when you have software that reduces errors, saves time and money.

In a time when the pandemic induced the need for tech deployment, you have to rely on technology to take bigger leaps and strengthen controls.

With the help of comprehensive schedules, real-time data gives you an overview of each stage of your project. By taking care of the subcontractor aspect, you are able to keep skilled labor happy and finish the project on time.

Track all costs associated with labor, materials and get the most out of your construction software. By integrating technology in all facets of your business operations and embracing digital you can increase your return on investment (ROI).

Although you cannot go for a one-size-fits-all solution or generic software as that does not serve the purpose. With construction-specific software like ProjectPro- it is designed to meet your particular roofing needs. Also, construction firms have realized that it is far more costly to not implement digital solutions today.

Having actionable data that is placed in the hands of decision-makers is a step towards capitalizing on costs and savings in time.

ProjectPro offers a smarter way to thrive in an industry that is taking steps to make operations digital. It is also making sure that construction firms are better positioned to serve their clients and are seeing further cost reduction.

The key to work smarter is to bring together all aspects of your business and ProjectPro allows you to do that. To boost your roofing business performance it's time to implement an end-to-end construction solution and take your construction business to the next level.

Conclusion

It is well-known construction technology is a major force in the global economy. Investing in tech-enabled improvements is changing the roofing landscape. The pandemic has only accelerated this process of tech adoption, you can only make sure that you choose the best roofing software for your business.

Construction tech is the order of the day. Besides, tech adoption has made a lot of operations transparent so roofers get to know whether a piece of equipment is operating optimally or not.

Apart from this, the roofing industry is becoming more integrated, standardized, and consolidated because of technology today. By partnering with ProjectPro that is powered by the latest Microsoft technologies you will be more proactive and management will be more data-driven.

Other than that COVID-19 has changed the construction ecosystem and also the way construction companies were conducting business before. Roofing Contractors and construction owners are realizing the need for real-time collaboration in such times.

In an industry that was historically not keen on adopting technology, the current pandemic made everyone realize the importance of going digital. With ProjectPro you can stay organized, and prevent profit leaks altogether. With the help of good construction accounting software, you can do away with time-consuming paperwork and improve the overall quality of your work.

With unique capabilities, our roofing software can help you process payroll that means you and your team will be paid quicker, and also you can bill quicker as well. If it feels like a constant battle to keep up with your workload then ProjectPro will aggregate data and store it safely and is the right solution for you.

As there are a lot of risks associated with roofing projects and there is also a lot of uncertainty involved at other times. But having robust roofing software like ProjectPro will help you unlock further efficiencies.

So it's time to embrace change and with ProjectPro you can remove delays in project data and billings. It's time to go paperless because if you are relying on paper then you can never be sure whether you have the complete picture or not. Having a single source of truth is important in the roofing business.

From tracking the location of assets to the precise cost projections, ProjectPro will catapult you and take your roofing firm to heights. Close the performance gap and be better positioned to capture growth and increase profits.

To stay ahead of the competition and to solve challenges that are unique to Roofing firms, tech-driven solutions will be a game-changer and prove to be a winning strategy. And ProjectPro is here to help you achieve that.

About ProjectPro

ProjectPro is a division of Netsmartz LLC global group of companies. ProjectPro is specifically designed for construction firms and powered by Microsoft Dynamics 365 Business Central to make sure you get the most out of your business software.

Stand out of the league by streamlining your business processes, controlling costs, and offering timely and accurate information. ProjectPro holds the potential to integrate your crucial job quoting, project accounting, resource management for labor and equipment, and much more all in a single database.

With integrated data, intelligent transaction processing, and robust analytical and reporting capabilities, you can reduce the time and effort it takes to access meaningful information necessary to make good business decisions.

REQUEST A DEMO

ProjectPro®
a **Netsmartz** company

✉ sales@projectpro365.com

🌐 www.projectpro365.com

📞 1-647-696-4534