



The Roofing Contractors Guide To Selecting Construction Software

E B O O K



Table of Contents

03

● Introduction

04

● What features do Roofing contractors look for while selecting the software?

05

● Why is ProjectPro with Business Central the top choice of roofing contractors?

10

● Conclusion

Introduction

For those in the roofing industry, it is time to say yes to deploy technology and reap the benefits it offers. It is critical for roofing professionals to understand critical business data and get actionable insights on how well they are performing. With the help of software designed for roofers you can reduce your costs, increase savings and identify new growth opportunities.

Most importantly, your roofing software must help you to identify gaps in your processes and assist you in making the decision of where to begin and streamline operations of your firm.

With all-in-one construction accounting software, such as ProjectPro with Business Central designed for roofing contractors, results in revenue recognition and you can scale your business all the way. ProjectPro, your roofing contractor software helps you in the following ways:

- Assists you in making informed decisions
- You can manage your short-term and long-term goals by establishing Key Performance Indicators (KPIs).
- Make use of reporting tools to understand data better

By deploying a software, you can handle all routine operations such as enjoy seamless communication and create roof inspection work order efficiently. The software should allow you to carry out the roofing inspection process, help you capture labor hours and assist you in communicating with the crew on field.

All in all, roofing software can bring tremendous growth opportunities and can offer a way for long term success of the roofing contractors. The best part of technology adoption is it improves customer experience and creates a uniform and positive experience for all the stakeholders.

Other than that, software can increase efficiency, automate all of your company's transactions. From sales, accounting, customer management, you can manage everything from a single platform and have a single source of truth. This reduces inefficiencies, lowers costs and can help you meet unique needs of your roofing business. Moreover, it can help you optimize your marketing and sales efforts that can help you gain more clients. Roofing software is one of the best investments as it can change time-proven procedures and help you make strategic business decisions to thrive in productivity.

What features do Roofing contractors look for while selecting the software?



There is a growing shift in the roofing industry and software adoption is now a popular choice as it improves the bottom line and helps businesses to scale quickly. Therefore, roofing contractors look for a software that will help them meet unique needs of their business and software capabilities can assist them to manage crew and labor aspects of a roofing job.

Here are some features that Roofers look for when selecting the software:

- Assists with material and labor orders by tracking inventory.
- Project Management features to handle various jobs.
- Help roofing businesses to work on overall strategy.
- Third- party payments and financial features.
- Email tracking and alerts.
- Scheduling tasks.
- Timesheets for labor productivity.
- Enhances your customer service.

To be the operating system of choice for roofing contractors, the software must meet the unique requirements of those in the roofing business. It could range from carrying out financial analysis, meeting your CRMt needs, or homeowner financing- every aspect of your roofing business.

- Strengthen control over your roofing projects.
- Improves your revenue forecasting.
- Cloud-based solution to access data anytime, anywhere.
- Assists you in identifying bottlenecks in various processes.
- Speeds up the time to complete routine tasks.
- Identify lead generation patterns.
- Helps you understand key business metrics.
- Generates invoices and simple dashboards.
- Enhances your roofing capabilities and helps you scale

Why is ProjectPro with Business Central the top choice of roofing contractors?



ProjectPro, powered by Microsoft Dynamics Business Central and known for 20 years of construction proficiency, is the top choice of roofing contractors. You can easily save money and manage roofing assets with all-in-one roofing contractor software- ProjectPro with Business Central

Solve your roofing troubles by getting a solution right for you with this. next-level roofing contractor software. ProjectPro powered by the latest technologies of Microsoft will assist you to get the Roofing job done on-time and within budget.

Here is what it will help you do

- Keep tabs on cash flow, accounting and increase profits
- Maximizes your budget and plan your expenses ahead in time
- Assists in managing your roofing assets.
- You will never lose sight of labor assets and win exciting construction deals.

Here's how ProjectPro will assist you:

Stay Organized By Weighing Your Options

You can take stock of roofing material with the help of this comprehensive roofing contractor software and make your roofing projects a resounding success. You can strengthen control over your roofing materials by staying informed from start to finish and say goodbye to errors today!



Get Meaningful Insights on Roofing Project Data

Scale your construction business to the next level by unlocking the power of Dynamics Business Central with ProjectPro- roofing software for contractors.

Increase your ROI

Keep your customers happy by making the most of our best roofing software to increase your revenue and growing profits.



Keep a Watch over Project Progress

Achieve efficiency and accuracy by maintaining transparency and keeping your construction operations visible at all times.

ProjectPro powered by Dynamics Business Central is a perfect roofing software for contractors. ProjectPro is a fully integrated software solution that provides project management, ERP, CRM and construction accounting features to help you streamline operations. It allows you to keep a check on roofing resources and keep your customers happy.

You can easily connect with our construction experts who are always happy to address your construction-related roofing queries. Team ProjectPro can give you a guided tour of our software when you schedule a free demo and consultation call.

ProjectPro with Business Central is designed for roofing contractors to meet their budgetary requirements and achieve desired efficiency. With over 20 years of construction proficiency, ProjectPro will help roofing contractors exercise cost control and increase revenue by streamlining your accounting process.

Our all-in-one construction software powered by the latest technologies of Microsoft Dynamics Business Central is a powerful yet user-friendly system that provides essential support to roofing professionals.

You can easily plan tasks, improve visibility, streamline construction operations, define job categories and more with our robust software to stay ahead of the competition.

It helps you expand your construction offerings and catapults roofers to heights. Improve customer acquisition, conversion and retention by delivering personalized construction experiences with ProjectPro powered by Business Central. Allow the best construction experts to help you prepare for the future ahead by starting a conversation.

But how does ProjectPro help you to do your Roofing job better? It takes care of your pain points. It reduces complexity and addresses problem areas:

- Prevents disorganization
- No blind spots as it provides real-time visibility
- Takes care of job planning mishaps
- Eliminates training constraints
- Does away with unnecessary costs
- Puts a stop to inaccuracy

By planning in advance and allowing roofing contractors to maximize technology investment; ProjectPro allows roofers to scale the software to fit their needs. It offers adequate control by simplifying operations for a roofing business. It provides ever-expanding opportunities to enhance revenue for construction professionals. Also, by integrating and providing data within a short span of time, it aids decision-makers to establish economies of scale.

Want to dive into the specific benefits of how ProjectPro can deliver better business control and make it easier for construction professionals to work and achieve goals.

ProjectPro capabilities overview is as follows :

- Project Management
- Contract and Change Orders
- Job Purchasing and Procurement
- Job Materials Planning
- Certified Payroll Report
- Payroll Integration
- Subcontractor Management
- Timesheets
- Job Quoting and Proposals
- Construction specific- business intelligence
- Equipment Management
- Scheduling
- Retention Tracking
- Inventory and Job Material Tracking
- Forecasting

ProjectPro reduces your need for manual tasks by automating processes, does away with time-consuming spreadsheets and eliminates the manual need for data mining. You can easily achieve a picture of financial health in real-time and it allows you to keep a check on every project activity. This way you can function smartly and deftly as you can now seek opportunities for project margin growth.

You can easily keep your projects on schedule with the project management feature of our roofing software, ProjectPro. This way you can stay ahead of the competition, work more productively than ever before.

Here's what ProjectPro Partnership can offer roofing contractors:

- All-in-one construction accounting software with capabilities of construction accounting, project management, CRM, and ERP solutions.
- 78% increase in win rate with ProjectPro vertical solutions.
- 2x Recurring Software Revenue with Business Central.
- Fully certified construction software by Business Central on Appsource and NAV.
- Customized quotes for Vertical Solutions related to Project & Construction-based companies with Business Central.

This can help in expanding your construction capabilities and keep your business organized. Above all, it will help you save time and help you make good business decisions and scale your roofing business.

Conclusion

With the help of construction technology, roofing professionals can monitor leaves, work hours, and payroll can become way easier. For field productivity, automation to accounting, with roofing software, businesses can enjoy strong financial control and improve their financial management process.

The other limitation that technology can address is that it can diversify the workforce. With the use of drones, the construction ecosystem will gradually become less labor-intensive and make inspecting roofs much easier

So tech investments in the form of roofing software can be seen as long-term insurance. Hence, to hedge against labor shortage, businesses should adapt to construction technology. Project Management capabilities in roofing software such as ProjectPro, can greatly help in planning each phase of the construction project.

Robust roofing software equipped with analytical and project management capabilities can keep a cap on skyrocketing costs. By ensuring workers aren't spending time on tasks that could be automated, roofing firms can limit labor costs. It will reduce headcount requirements by businesses and can help roofing firms to stay on top of competition as well.

Reporting is an essential feature for a roofing business to know what is happening within your firm. With ProjectPro you can strategize, plan ahead and use reporting as a tool to stay ahead of the competition.

Many roofing businesses still rely on spreadsheets to make sense of data but these tried and tested spreadsheets do not provide real-time visibility and are also not a scalable solution in case you wish to go global at some stage of your business. Also, it is not ideal for many people to work on them as it may get corrupted or there could be mistakes in entry.

ProjectPro with Business Central can help you identify areas of your roofing business where you can save time and increase performance. By keeping track of your business data through ProjectPro, you can receive updated and accurate information right from our all-in-one construction accounting software.

It's easy to see key performance indicators and fetch reports that matter to your roofing business. This way stays on top of company performance and increases construction site efficiency.

You can easily keep tabs on the reports of your Roofing business with our award winning software that can help save you time and money. Do not rely on traditional and old methods as it may cost you dearly and may not help you scale in the long run. Incorporate ProjectPro into your day and quickly see how your roofing profits will improve and result in lasting revenue recognition.

About ProjectPro

ProjectPro is a division of Netsmartz LLC global group of companies. ProjectPro is specifically designed for construction firms and powered by Microsoft Dynamics 365 Business Central to make sure you get the most out of your business software.

Stand out of the league by streamlining your business processes, controlling costs, and offering timely and accurate information. ProjectPro holds the potential to integrate your crucial job quoting, project accounting, resource management for labor and equipment, and much more all in a single database.

With integrated data, intelligent transaction processing, and robust analytical and reporting capabilities, you can reduce the time and effort it takes to access meaningful information necessary to make good business decisions.

[REQUEST A DEMO](#)



 sales@projectpro365.com

 www.projectpro365.com

 1-647-696-4534

