



# Automate Your Accounting Process with ProjectPro

E B O O K



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# Introduction

The construction industry has been historically slow in automating its operations and building processes. Most of the construction firms rely on bookkeeping and perform manual tasks related to construction operations.

The reason why many of the back office operations are performed manually is because all the operational, financial and legal aspects related to it are still handled by personnel due to the timelines, documents and details associated with construction projects.

Hence, it is becoming increasingly important to automate the practices of the construction industry especially in relation to procedures and back office processes.

In addition to this, construction has unique needs and it is imperative to exercise control over payables to ensure suppliers and subcontractors receive payment on time. Construction companies can increase productivity, decrease risk & securely pay their suppliers with the help of construction accounting software.

Thus, automating your invoice process with the help of software will save you precious time and the contractor can focus on scaling the business.

This is why construction professionals are choosing ProjectPro powered by Microsoft Dynamics 365 Business Central. ProjectPro is a purpose-built software that streamlines the accounting process for construction firms.

Let's explore why improving accuracy and saving time is crucial for your success and how ProjectPro can simplify this journey for you.





# Improve Efficiency and Reduce Cost

For construction businesses, it is important to anticipate the changes and stay ahead of the competition in a complex construction landscape.

In order to improve efficiency and reduce costs, a construction accounting software can help you with the following:

- Generate invoices and you can receive automated reminders in the form of email and alerts
- With the help of invoice templates you can reduce invoicing errors
- Sending automated invoice and automated reminder to clients as well
- To avoid delays, attach required documents electronically to invoices with workflow capability
- Including the option to pay online bill when sending invoice, so your client can pay dues via online transfer or through a secure payment platform
- Integrated payroll services
- Certified payroll reporting

Besides, you will save significant costs that you spend on training resources and help your employees from spending time on manual tasks.

Other than that an all-in-one cloud based construction accounting software like ProjectPro with Business Central will allow you to work from anywhere and access documents from wherever you are. Also, project management capabilities help you plan and execute tasks for timely deliveries.

Invoice tracking is an important aspect of a construction software and that makes the firm audit-ready. Generating invoices and processing required papers can be reduced with the help of construction software.

A construction accounting software makes you audit-ready and helps your construction company grow and run smoothly. Automating your accounting process is an important step in your construction journey.





The importance of construction technology is increasingly felt in the ongoing coronavirus pandemic and to embrace the next normal construction players need to keep up with technology. It provides an orderly approach to manage ongoing projects and ensures everything is in order and goes well.

The construction business has a lot of moving parts. With the help of integrated construction accounting software, construction professionals can manage each aspect of the accounting process.

It can be related to generating invoices, project delivery, document tracking, technology is leaving a positive impact on all aspects of construction.

Integrated data can easily be accessed with the help of cloud-based construction accounting software today. It even helps you with better planning and managing your construction projects. Hence, in the era of technology and digitization make sure that your construction business is automating tasks to smoothen the operations and makes accounting hassle-free.

# Streamline Your Accounting Process with ProjectPro

When you are looking for a software to automate key tasks for your construction business, opt for a purpose-built software like ProjectPro.

ProjectPro is an all-in-one construction accounting software designed especially to meet the needs of construction firms. Known for 20 years of construction proficiency, it is powered by the latest technologies of Microsoft Dynamics 365 Business Central.



A unique construction software developed for builders, contractors, remodelers, real estate developers, utility, mining and roofing contractors, and those in the construction industry looking to scale their business.

The most advanced feature of this software is the robust reporting capability and how it strengthens the accounting process.

ProjectPro being a cloud-based system , uses integrated data and carries out improved processing of business transactions.

You can easily see key aspects of a project now with the click of a button. It can delve into main aspects of a project such as, track accounts, labor and materials, review expenses, document tracking, calculate revenue with easy-to-see charts and carry out payroll integration.

Overall, ProjectPro with Business Central is a construction software empowering every contractor to monitor progress on every day basis. It is different from an off-the-shelf software as it is specifically designed for construction firms. ProjectPro is a vertical of Netsmartz, a global group of companies providing solutions and IT services to construction businesses and a Microsoft Gold Partner firm that will help construction incumbents with streamlining their accounting process.

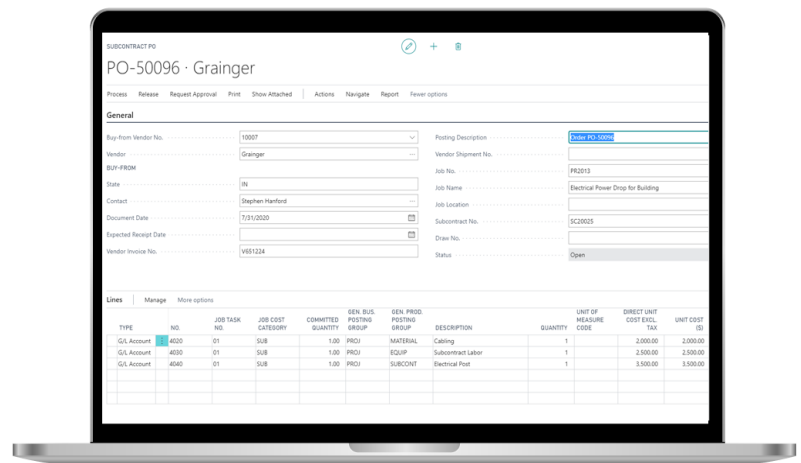
# ProjectPro's Unique Capabilities

ProjectPro has the potential to transform the way your construction businesses operate as it can help you gain control as you can track project progress anytime.

If you are looking to grow your business then it will assist you in scaling your business and provide meaningful insights to make better business decisions.

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- Job quoting and proposals capability can provide you quick access to documents.
- Construction Businesses can enjoy strong financial control and visibility as you can track actual materials and resources.
- Improves field control and ability to grow your revenue
- Assists with subcontractor management and processes certified payroll reports and improves your bottomline.



ProjectPro can simplify your business operations with integrated construction accounting and project management capabilities. It helps in streamlining construction processes with better insights into the overall project costs, resource requirement & allocation, which offers precise and timely information.

Now you can integrate all of your project accounting, management, labor & resources management, material planning, and customer relationship management through a dedicated solution.



# What are the benefits of using ProjectPro?

ProjectPro is a construction specific-software so it is better suited to meet construction requirements and provide personalized solutions.

It even allows you to bill your clients based on the progress of the project. All in all, a user can create job price rates for labor and equipment by resource group or individual rates.

ProjectPro is a robust and powerful construction accounting software system. It is designed for construction firms to improve accuracy and efficiency.

If you are working in the construction industry for a long time, you must be already familiar with the fact that Cloud, SaaS solutions and Business Intelligence are certain features that are going to be the future of construction technology.

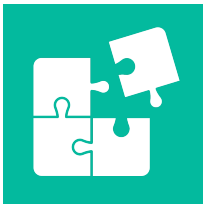
Thus, it becomes natural to align with a construction accounting and project management software like ProjectPro that can offer such capabilities. Since the construction solutions with the most potential are likely to embed Cloud, it makes a wise choice to switch to a solution that can hold all the data and process operations smoothly.

**Let's explore what problems customers face before they choose a software that can automate their tasks. Often the customers adopt one of the three choices:**



## Upgrade

When customers are not able to yield the required performance from a construction software, they go for the upgrade path. However, the upgrade process needs customers to deal with so many acquisitions while paying for transition just like the purchase of new software. Even the project lifecycle works through various phases of implementation, training, and making the product live to the teams. Another major drawback of the upgrade process is the data transfer. When you need to upgrade from one platform to another, it involves extensive data transfer before the old system is closed.



## Go For Next-gen Solutions

Even though it may seem like a stressful task giving you a feeling of running a race of technology where each new day brings some better-performing solutions, investing in new software can benefit your business to a great extent. The only thing that you need to keep in mind for its success is to choose software that has proven performance capabilities. Remember, it is not about investing in the technology of the future, it is about making a wise investment. Therefore, you should always choose software that can meet your construction business needs in the long term while giving you an extra edge over your competitors for a decent amount of time.



## Stick To The Existing System

If not upgrading, construction firms prefer to stick with their existing solution rather than making any investment in some new technology. This is actually a pretty easy decision to make even when you hear that the construction management software you are using is likely to end, either it is the whole lineup or the specific version of it as things could be kept resumed even after hearing such news. However, as time passes, outdated technology could make your system slow down your operations and in worst-case scenarios, you may even lose sudden access to all your systems and data.

Keeping all this in mind you need to deploy a software that will not only help you automate your tasks but also make construction easy for you. ProjectPro with Business Central is just the right choice for construction professionals.



# ProjectPro's Unique Construction Capabilities

All in all, using a cloud-based technology like ProjectPro helps you ensure security with greater ease of access at the same time. It does not need you to invest in expensive maintenance work that you may encounter with an in-house server.

Also, cloud-based software is usually backed on multiple servers across various physical locations. This helps you enjoy hassle-free access to your data, irrespective of the issues that any of the server locations has encountered. However, such situations are very rare as these servers have all the technical and power back up required to avoid any data loss or downtime that could happen due to online attacks or disasters. Above all, these solutions come with authenticated access like features keeping your data safe and restricted to you only or the people you want the system to trust.

Though most construction firms using legacy solutions resist choosing an advanced software, wondering if it would give ownership of their data to some unknown firm, it entirely depends on your choice of solution provider. Make sure you never sign a service agreement with a construction management software technology provider that has a clause to use or access your data in the name of improving the experience. And even if you do, make sure there are certain provisions that restrict them or hold them liable against any compromises made to the information which is private to your business.

Adopting a new construction technology is not an easy investment and it is not always necessary that the solution provided by a big brand is the perfect fit for your business. There are chances that the brand you invest in is not working on product improvements and can only help you with support on failure which at times can make you lose productivity with no provision to customize.

Also, you should look for a brand that can help you with resources and stability that can help take maximum advantage of a software solution. This can be achieved by investing in a brand that has a team dedicatedly working on certain competencies vital for your business.



On top of it, consider a vendor that is established and known for its collaborations with other key industry service providers, making the software purposeful and advantageous for business.

Moreover, when you invest in a centralized solution like ProjectPro, it allows you to keep all your data synced for improved accounting, estimates, scheduling, and other routine tasks with no chance of error. Using a centralized system is always beneficial for business since it cuts down all the downtime that you may need to face with disparate solutions.

Besides this, dedicated construction management software offers a wide range of resources such as videos, articles, biogs, and other content that can help you plan your business operations better. All you need to do is look for software that has more success stories and a rich customer base that can be easily crawled through case studies and reviews.





## Way Forward

# Choose A Scalable & Intuitive Solution like ProjectPro

When you choose a scalable solution, it guarantees you performance with your ever-expanding and changing business needs without making you spend more money. Especially, when you are associated with a small or medium-sized construction firm, having scalability allows you to have the ease of use and features at the same time.

Moreover, it is necessary that you should understand the features that you are never going to use, and even if you get some extra features, these should only be done based on the study of what features you are likely to need in the future. This helps you cut any unnecessary costs and create a solution that can meet the needs of the present as well as future.

Besides scalability, one thing that you must keep in mind while switching from your existing software to a more scalable solution is to create an intuitive solution that can offer the necessary ease of understanding. It should be a technology that contains the human frame of reference and cuts any complexity based on computer logic.

Such solutions reduce the time to implementation and immediately start delivering value to the business or operations. Also, when you are using such comprehensive technology, vendors are often involved in product developments made based on customer feedback, allowing space for agility. When you choose such a product, it gives you the advantage to take over your competition.

Also, when the software provider is investing resources to check their customer response through online forums, direct mails, etc. it can be considered as a green flag that the software provider you choose is taking care of actual needs of the customers to innovate and evolve the solution.

Thus automating is the need of the hour and to embrace the next normal, construction software like ProjectPro with Business Central can help professionals to stay competitive in a rapidly changing construction ecosystem.

ProjectPro helps you troubleshoot project management issues and can assist in processing certified payroll reports. It also provides real-time data to help you lower risk through document tracking and improved visibility.

Allow yourself the additional benefit of fixing a job site problem before it becomes complex and start hampering project progress. With ProjectPro that is designed for long-term sustainability, the above concern is taken care of and this should put your mind at rest.

When it comes to calculating ROI or return on investment, ProjectPro delivers unparalleled savings, automates tasks, profits and revenue that makes complex construction jobs easier.

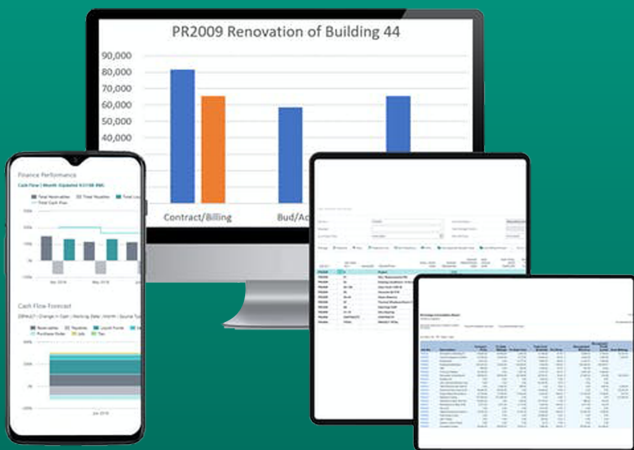




## About ProjectPro


Based on Microsoft Dynamics 365 Business Central, ProjectPro is accounting software for construction companies, contractors, and sub-contractors. It can help construction firms manage resources for labor, streamline business processes, control costs, and save time, resulting in improved profit margins and increased productivity. It also provides intelligent transaction processing, integrated data, and robust capabilities in developing analytical reports. Doesn't matter if you plan to grow your revenue, deliver quality projects, capture business opportunities, or want to do it all, ProjectPro can be your one-stop solution to design and achieve your business goals.

REQUEST A DEMO



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