



# How ProjectPro enables construction professionals to work smarter?



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## Introduction

The construction industry is dealing with unforeseen challenges and demands today. The ongoing pandemic has made it all the more daunting to stay on top of the game. To make sure your bottom line is not suffering, you need to keep pace with technological advancements.

In order to increase competitiveness, and efficiency more and more construction firms are utilizing construction software. It also ensures added productivity and profitability by providing key insights to construction managers. With the aid of technology, contractors are finding it easier to handle the workload and work smarter. As tech deployment leads to the automation of many manual tasks, you can easily do away with paperwork.

Construction is hard work but with ProjectPro, it can be a lot easier. Besides when you have an all-in-one construction accounting software with great project management features, a lot of your operational tasks are easily taken care of.

ProjectPro powered by Microsoft Dynamics 365 Business Central with enterprise resource planning (ERP) capabilities and customer relationship management (CRM) features, is designed for the needs of contractors. With it, you can easily integrate data and streamline your business as the software will assist you in making insightful decisions.

As a cloud-based technology solution, you can easily access data anytime, anywhere. Imagine having a power tool to analyze data, that provides financial risk analysis and the software functionality to help you work effectively. On top of it, there are no more frustrating delays so you can aim for growth and expansion.

Construction is a risky business where margins are razor-thin so you need to keep up with the complexities of each project. And this is where ProjectPro can help you plan for each step and mitigate problems for you. Not only will it keep your accounting process in order but powered with the latest Microsoft technologies you gain visibility and strengthen control on key processes.



Besides whatever is needed to make your construction firm a raging success, ProjectPro is here to help you. It provides an integrated software suite that helps construction managers to access meaningful information whenever necessary.

Apart from enabling better decision making and being a robust software, it can help you enhance revenue. Let us discuss in detail how ProjectPro can help you scale your business and what types of construction benefits can a contractor reap in the long run.

## **Why do you need all-in-one construction accounting software- ProjectPro?**

To ensure the overall health of the company, you need construction-specific software designed to meet the needs of your construction business. ProjectPro with Business Central is designed for the executive construction team to modernize their real-estate business and invest in digitization to improve the bottom line.

One of the major concerns of construction owners is the need to have access to relevant, meaningful, and accurate information that can assist them in making better business decisions. And this is where cloud-based ProjectPro offers unparalleled security and built-in analytic as well as intelligent transaction processing capabilities to provide in-depth insight on project progress.

Sounds great! But how does ProjectPro help you to do your job better? It takes care of your pain points. It reduces complexity and addresses problem areas:

- Takes care of job planning mishaps
- Prevents disorganization
- No blind spots as it provides real-time visibility
- Does away with unnecessary costs
- Eliminates training constraints
- Puts a stop to inaccuracy



By planning in advance and allowing contractors to maximize technology investment; ProjectPro allows users to scale the software to fit their needs. It offers adequate control by simplifying operations for a construction business. It provides ever-expanding opportunities to enhance revenue for construction professionals. Also, by integrating and providing data within a short span of time, it aids decision-makers to establish economies of scale.

### **Here's how ProjectPro helps diverse construction professionals in maximizing their output:**

#### **General Contractors**

If you are a general contractor, you can take your construction business to another level with ProjectPro. To add value to your business, it allows you to keep track of your activities. From taking care of billings, payroll, billing proposals to estimates, and also helping you take command over resources and budget; it helps you streamline your projects. Get ready to experience efficiency and ease by adding value to your business.

#### **Commercial Contractors**

If you are a commercial contractor, ProjectPro is here to elevate your performance. As a user-friendly solution, it helps you meet everyday challenges by bringing full visibility to the job processes. It helps you retain the client base by strengthening control over multiple projects and improving the project pipeline.

#### **Paving Contractors**

If you are a paving contractor, ProjectPro is here to remove inaccuracy and improve team coordination. By allowing you to keep track of your project progress, you get complete support from start to finish. Apart from helping you manage your time, it makes accounting simple and ensures the right consumption of resources.

## **Earthwork Contractors**

If you are an Earthwork contractor, ProjectPro can assist you in managing labor, equipment to material resources. All information related to excavation projects will be easily accessible and you will be kept updated throughout. This way accomplish your goals within desired time frame and accomplish your goals.

## **Remodeling Contractors**

If you are a remodeling contractor, ProjectPro will help you with your remodeling projects. It will streamline workflow and drive efficiency by providing complete insights into equipment data, job numbers, work schedules, and defines billing rates. Apart from this, it ensures the office and field teams stay in sync to improve performance.

## **Utility Contractors**

If you are a utility contractor then you can manage multiple projects with ProjectPro and experience unmatched synchronization. You also get support on certified payroll reporting such as WH-347 and manage all your utility contracts.

## **Mining Contractors**

If you are a mining contractor, you will never miss your revenue goal with ProjectPro. Always keep tabs on vendor data and costs and improve customer relationships. Calculate Profit & Loss with the power of Microsoft Dynamics 365 Business Central.

Overall, it is a great choice for HVAC, plumbing, and electrical contractors as well because it is specially designed for construction firms.





## Capabilities Overview:

Let's dive into the specific benefits of how ProjectPro delivers better business control and makes it easier for construction professionals to work and achieve goals

### **ProjectPro addresses :**

- Project Management
- Contract and Change Orders
- Job Purchasing and Procurement
- Job Materials Planning
- Certified Payroll Report
- Payroll Integration
- Subcontractor Management
- Timesheets
- Job Quoting and Proposals
- Construction specific- business intelligence
- Equipment Management
- Scheduling
- Retention Tracking
- Inventory and Job Material Tracking
- Forecasting





ProjectPro reduces your need for time-consuming spreadsheets and eliminates the manual need for data mining. You can easily achieve a picture of financial health in real-time and it allows you to keep a check on every project activity. This way you can function smartly and deftly as you can now seek opportunities for project margin growth.

Now is the time to deep dive into the capabilities of ProjectPro and let's find out how it sets you up for success. To know how ProjectPro with Microsoft Dynamics 365 Business Central assists you to work smarter let's analyze some of the key capabilities:

### **Project Management**

The software has great project management features that help you execute tasks seamlessly. It allows you to manage and control the budget, helps you make changes in the budget, and takes care of change orders. It also assists in subcontractor management, and in monitoring labor resources. This results in improving profits and enhancing revenue for the owners.

It also keeps records and computes all information from tracking billables to costs and provides a three-level task code structure. It allows you to make a sub-level to a "parent" job and the "Fact Box" allows you to look at actual costs. With the help of "Activity Cues," you can get insight into how many jobs will be completed in a month.

### **Project Management**

ProjectPro enables users to create contract lines for progress billings of the contract value. It also simplifies change orders and provides a way for smarter inventory management.

### **Job Purchasing and Procurement**

It allows users to purchase directly for jobs and also assists in tracking inventory and material planning. So ProjectPro empowers you to track the location of assets.



## **Job Materials Planning**

This capability enables users to track actual resources and materials necessary for jobs. It also auto-suggests what items need to be purchased and creates a Purchase Order as well.

## **Certified Payroll Report**

It works on many payroll solutions based on Business Central and allows users to export to another payroll service.

Apart from the above-mentioned capabilities, it provides easy-to-use tools to your team. Most of the time you may find assessing the health of the project hard but digitizing your construction firm means you are creating a secure backup. No need to cull together detailed reports from information that is disparate.

ProjectPro has remarkable reporting capabilities and it will keep your projects up to speed. To keep the hammers swinging, you need accurate and reliable information. With ProjectPro, collecting data on labor hours, daily logs and materials becomes easier for construction managers.

Hence, burdensome processes become simple and a scalable solution with Business Central opens many opportunities for the construction firm. To keep clients happy and work moving, a simple dashboard and the ease of automating workflows eliminate complexities.

Besides, you can effectively manage submittals, RFIs, issues, notices, field orders, and pending change orders as well. You have all key performing indicators with one click detail and business intelligence tools at your disposal. Moreover, you will get email alerts and can track documents and stop profit leaks.





## How ProjectPro can transform your construction business?

ProjectPro backed by Microsoft Dynamics 365 Business Central has the power to transform your construction business as it is a powerful construction software with remarkable analytical capabilities.

Besides streamlining your workflow and accounting process, it establishes tighter project controls and you can analyze current and future projects. Also, transformation is guaranteed when you have software that reduces errors, saves time and money.

In a time when the pandemic induced the need for tech deployment, you have to rely on technology to take bigger leaps and strengthen controls.

With the help of comprehensive schedules, real-time data gives you an overview of each stage of your project. By taking care of the subcontractor aspect, you are able to keep skilled labor happy and finish the project on time.

Track all costs associated with labor, materials and get the most out of your construction software. By integrating technology in all facets of your business operations and embracing digital you can increase your return on investment (ROI).

Although you cannot go for a one-size-fits-all solution or generic software as that does not serve the purpose. With construction-specific software like ProjectPro- it is designed to meet your particular needs. Also, construction firms have realized that it is far more costly to not implement digital solutions today.

Having actionable data that is placed in the hands of decision-makers is a step towards capitalizing on costs and savings in time.

ProjectPro offers a smarter way to thrive in an industry that is taking steps to make operations digital. It is also making sure that construction firms are better positioned to serve their clients and are seeing further cost reduction.

The key to work smarter is to bring together all aspects of your business and ProjectPro allows you to do that. To boost your business performance it's time to implement an end-to-end construction solution and take your construction business to the next level.

## Conclusion

It is well-known construction technology is a major force in the global economy. Also, construction accounts for 14% of the global GDP, tech-enabled improvements are changing the construction landscape. The pandemic has only accelerated this process of tech adoption, you can only make sure that you choose the best for your business.

Construction tech is the order of the day. Besides, tech adoption has made a lot of operations transparent so builders get to know whether a piece of equipment is operating optimally or not.

Apart from this construction industry is becoming more integrated, standardized, and consolidated because of technology today. By partnering with ProjectPro that is powered by the latest Microsoft technologies you will be more proactive and management will be more data-driven.

Other than that COVID-19 has changed the construction ecosystem and also the way construction companies were conducting business before.



Contractors and construction owners are realizing the need for real-time collaboration in such times.

In an industry that was historically not keen on adopting technology, the current pandemic made everyone realize the importance of going digital. With ProjectPro you can stay organized, and prevent profit leaks altogether. With the help of good construction accounting software, you can do away with time-consuming paperwork and improve the overall quality of your work.

With unique capabilities, the software can process payroll that means you and your team will be paid quicker, and also you can bill quicker as well. If it feels like a constant battle to keep up with your workload then ProjectPro will aggregate data and is the right solution for you.

As there are a lot of risks associated with construction projects and there is also a lot of uncertainty involved. But having robust software like ProjectPro will help you unlock further efficiencies.

So it's time to embrace change and with ProjectPro you can remove delays in project data and billings. It's time to go paperless because if you are relying on paper then you can never be sure whether you have the complete picture or not.

From tracking the location of assets to the precise cost projections, ProjectPro will catapult you and take you to heights. Close the performance gap and be better positioned to capture growth and increase profits.

To stay ahead of the competition and to solve challenges that are unique to construction firms tech-driven solutions will be a game-changer and prove to be a winning strategy. And ProjectPro is here to help you achieve that.





## About ProjectPro

Based on Microsoft Dynamics 365 Business Central, ProjectPro is accounting software for construction companies, contractors, and sub-contractors. It can help construction firms manage resources for labor, streamline business processes, control costs, and save time, resulting in improved profit margins and increased productivity. It also provides intelligent transaction processing, integrated data, and robust capabilities in developing analytical reports. Doesn't matter if you plan to grow your revenue, deliver quality projects, capture business opportunities, or want to do it all, ProjectPro can be your one-stop solution to design and achieve your business goals.

**Resources:** McKinsey, KPMG, Forbes

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