



ProjectPro helped the leading supplier and installer of fences for commercial and industrial projects to streamline their fencing contracts and project management.

THE CLIENT

Our client is the largest commercial fence contractor and supplier of chain link, ornamental steel, ornamental aluminum, wood, vinyl Trex composite, WireCrafters welded wire partitions, gate operators, guard railing for parking areas, and temporary fence for commercial and industrial fence projects.

CHALLENGES

Before ProjectPro, the client was using "Foundations" solutions. But they switched because they were looking for more construction-focused functionalities to fulfill the requirements.

The key challenges experienced by the client were:

- There was no standard method for managing Projects and Contracts
- There was no standard method for daily field reporting to their customers
- There was no standard method to send the monthly invoices to its customers based on the time spent by its resources on the tasks within the different jobs
- There was no standard cost code structure across the company
- Unable to streamline Project Managers' month-end job forecasts
- Unable to manage and divide the project tasks into different segmentation
- Multiple formats of AIA Progress Billings
- No uniform method for managing work orders

APPROACH & SOLUTION

As per the client's requirement, they needed construction-focused software to take control of certain areas, such as effective project and contract management, project-based accounting, job material planning, progress billing, and job quotes.

So we configured ProjectPro for them to meet all the requirements and customizations as required.

TECHNOLOGY USED

ProjectPro- All-in-one
Construction Accounting Solution

MODULES IMPLEMENTED

- ProjectPro Basic
- ProjectPro Progress Billings
- ProjectPro Job Material Planning
- ProjectPro Job Quoting

THE TEAM

To handle implementation and support for the client, we assigned a Project Manager.

The project manager was responsible for managing the in and out activities and processes throughout the implementation and communication on the operational front with the client.

Also, a business analyst was assigned for discovery, documentation, configuration, training, and testing for both ProjectPro and Business Central. And finally, a developer was assigned to analyze the feasibility and execute the additional developments.

THE RESULTS

With better design and the rapid implementation of ProjectPro, the client is now able to:

- Standardize their cost code structure, including the ability to use job templates
- Use the job class relationships to roll up sub-jobs and service jobs into the master job for reporting and analysis
- Manage the daily field tracking of their resources and, based on this, monthly billing to their customers
- Group and summarize AIA Progress Billings and contract lines.
- Access to real-time project performance visibility with better control of project management and operations
- Improve purchasing of materials and components for jobs by managing what items need to be purchased and when required on the job
- Track items that have been delivered to the job site
- Improve Project Manager's month-end job forecasting process and accuracy by capturing hours to complete by task and visibility to remaining committed purchase orders





20+
Years in Business

100+
Projects

200+
Years of collective
Team Experience

8
Global Locations

About ProjectPro

Based on the concept of cloud, ProjectPro is a SaaS-based construction accounting and enterprise resource planning software based on Microsoft Dynamics 365 Business Central.

ProjectPro helps businesses streamline their processes with better insights into the overall project costs, resource requirement & allocation, which offers precise and timely information. Integrate all of your project accounting, management, labor & resources management, material planning, and customer relationship management through a dedicated solution. Streamline accounting processes & strengthen control of your organizations projects with ProjectPro. With integrated data, intelligent transaction processing, and robust analytical and reporting capabilities, you can reduce the time and effort it takes to access meaningful information necessary to make good business decisions.

Highly qualified professionals

We have highly qualified professionals working with us to deliver our Dynamics projects. These include Functional Consultants (CPA, Industry Expert), Technical Consultants, Microsoft Certified Professionals and, Project Managers (PMP & PMI-ACP, Dynamics Sure Step).



Headquarters at Rochester

About Netsmartz

Netsmartz, our parent company

Headquartered in Rochester, New York and with multiple offices across the globe, Netsmartz is a CMMi3 & ISO 9001:2008 certified company. Formed over 20years ago, we currently have over 1000 employees, a rich experience of successfully executing 2000+ projects and working with small companies to Fortune 1000 clients.

2000+

PROJECTS
EXECUTED

1000+

TEAM
MEMBERS

20+

YEARS IN
BUSINESS

8

GLOBAL
LOCATIONS

98%

CUSTOMER
SATISFACTION

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Start growing with ProjectPro today.

If you need to know more about how we can help your business thrive with Dynamics Business Central/NAV, let us show you how it works.

A member of our team will give you a detailed demo based on your specific needs.



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REQUEST A DEMO

Company Certifications

**ISO 9001: 2008
CERTIFIED**

