



We helped the leading developer in the Turf Industry with the implementation of ProjectPro to gain access to a centralized database.

THE CLIENT

Our client is an American subsidiary of SportGroup that produces artificial turf for playing surfaces in sports. They are a leader in synthetic turf, serving their customers for years now.

CHALLENGES

The client was using an outdated system previously. They needed a consolidated system to meet their unique business needs and unite all processes and systems on a single platform. There was no uniformity in managing work orders, and the list included the following aspects too:

- Job-based estimation and tracking
- Tracking of budget vs. actual cost was a difficult task
- Job-based invoices and accounting
- Job-based material procurement
- Effective estimation reports
- Approvals and workflows
- Improper costing and ineffective management of the system
- Daily report involving labor, equipment, and the material was a manual process

APPROACH & SOLUTION

The client was previously handling their operations and accounting using Dynamics Business Central, which lacked certain features. We helped them by implementing Microsoft Dynamics Business Central and ProjectPro to improve their job costing, project management, and project billings.

We had a detailed discussion with the client and discovered how to streamline their processes and meet their business needs.

TECHNOLOGY USED

ProjectPro and Microsoft
Dynamics Business Central

MODULES IMPLEMENTED

- ProjectPro Basic
- ProjectPro Progress Billings
- ProjectPro Subcontract Management
- ProjectPro Job Material Planning
- Training on ProjectPro.

THE TEAM

To handle implementation and support for the client, we assigned a Project Manager. The PM was responsible for managing the in and out activities and processes throughout the implementation process.

We also assigned Business Analysts for discovery, documentation, configuration, training, and testing for ProjectPro. And a developer for analyzing the feasibility and executing the additional developments.

THE RESULTS

With better design and the rapid implementation of ProjectPro, the client is now able to:

- Streamline job operations and management
- Access to a centralized database accessible to all the departments with integrated information relevant to general business operations and job site operations.
- Improve accounting and inventory management
- Access detailed Job specific and financial reporting
- Develop effective ways to handle job-based material planning followed by purchase orders and change order management.
- Standardize their cost code structure, including the ability to use job templates
- Manage AIA Progress Billings and set up a group, and summarize contract lines
- Map the outsourced work with the help of a subcontract module in ProjectPro, along with related document management
- Access real-time Progress invoicing along with related AIA G702 & G703 document compliances





20+
Years in Business

100+
Projects

200+
Years of collective
Team Experience

8
Global Locations

About ProjectPro

Based on the concept of cloud, ProjectPro is a SaaS-based construction accounting and enterprise resource planning software based on Microsoft Dynamics 365 Business Central.

ProjectPro helps businesses streamline their processes with better insights into the overall project costs, resource requirement & allocation, which offers precise and timely information. Integrate all of your project accounting, management, labor & resources management, material planning, and customer relationship management through a dedicated solution. Streamline accounting processes & strengthen control of your organizations projects with ProjectPro. With integrated data, intelligent transaction processing, and robust analytical and reporting capabilities, you can reduce the time and effort it takes to access meaningful information necessary to make good business decisions.

Highly qualified professionals

We have highly qualified professionals working with us to deliver our Dynamics projects. These include Functional Consultants (CPA, Industry Expert), Technical Consultants, Microsoft Certified Professionals and, Project Managers (PMP & PMI-ACP, Dynamics Sure Step).



Headquarters at Rochester

About Netsmartz

Netsmartz, our parent company

Headquartered in Rochester, New York and with multiple offices across the globe, Netsmartz is a CMMi3 & ISO 9001:2008 certified company. Formed over 20years ago, we currently have over 1000 employees, a rich experience of successfully executing 2000+ projects and working with small companies to Fortune 1000 clients.

2000+

PROJECTS
EXECUTED

1000+

TEAM
MEMBERS

20+

YEARS IN
BUSINESS

8

GLOBAL
LOCATIONS

98%

CUSTOMER
SATISFACTION

GLOBAL ADDRESSES

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MELBOURNE

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Start growing with ProjectPro today.

If you need to know more about how we can help your business thrive with Dynamics Business Central/NAV, let us show you how it works.

A member of our team will give you a detailed demo based on your specific needs.



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REQUEST A DEMO

Company Certifications



ISO 9001: 2008
CERTIFIED

