# Project Pro ®



> With the new Microsoft Business Central and ProjectPro, we have improved our job costing visibility for both job labor and materials.
> Our upgrade from Dynamics NAV to Dynamics 365 Business Central made it even easier to access customer and vendor information along with financial reporting.
>
> **- Stacy Phillips,**
> **Office Manager of Hynes Concrete Contractor, Inc.**

## Upgrading a Concrete Contractor Firm to Dynamics 365 Business Central in the cloud for improved project costing to manage contracts, purchases, billings, and payments.

### THE CLIENT

Hynes Concrete Contractor, Inc., established in 1977, provides custom curbs, sidewalks and other concrete structures for local municipalities and private projects. They also provide foundation inspection, concrete removal and concrete drilling services. They are located in Macedon, NY and serve the Greater Rochester, NY area.

### CHALLENGES

Before ProjectPro was implemented, Hynes Concrete was managing their financial accounting, job costing, job billings and payroll all in separate solutions, which was affecting operations. Since the previous systems were separate, it was not only time-consuming, but prone to month-end reconciliation issues:

- **Budgeting and Contracts**: The firm needed control over budgeting and contracts through a system that can handle multiple project data with flexibility.

- **Purchase:** The firm had trouble managing the purchase of material due to insufficient information related to accounts.

- **Invoice Customers through AIA Progress Billings:** The firm had trouble dealing with AIA progress billings which comes as a requisite for large-sized projects.

- **Make Vendor Payments:** Lastly, the firm needed a solution to make vendor payments.

# Project Pro®

## MODULES IMPLEMENTED

- ProjectPro
  - Advanced Job Costing
  - Progress Billings and Retention
  - Subcontract Management
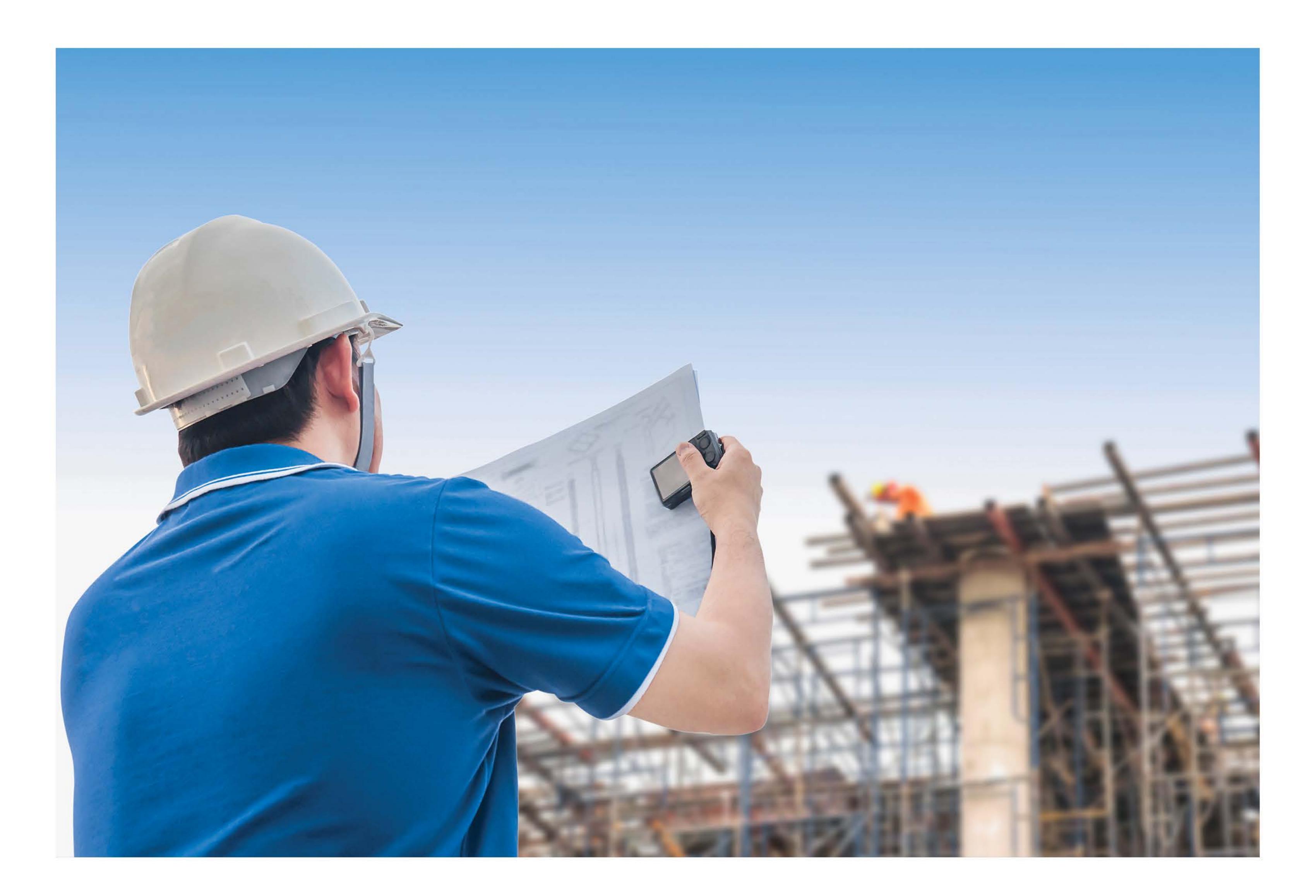  - 3rd Party Payroll integration (ADP)

## SOLUTION IMPLEMENTED

- Upgraded to Business Central v14 and ProjectPro's feature upgrades in July 2020.
- Previously on Dynamics NAV 2017 and ProjectPro.

## APPROACH AND SOLUTION

Hynes Concrete's CPA firm had asked for assistance with automating their job cost accounting process. After an analysis, we provided Dynamics NAV and ProjectPro 2017 to automate their entire previous manual accounting procedures. The recent upgrade to Microsoft Business Central/ProjectPro 14 from NAV/ProjectPro 2017 was made for Hynes to benefit from the enhanced features of the newer version of ProjectPro, most importantly, the accounting module.

## MODULES IMPLEMENTED

- **Advanced Job Costing**: Advanced job costing module enabled cost accumulation associated with materials and other resources. Also, the solution helped specific costs tracing to help to reduce the costs with later jobs.

- **Progress Billings and Retention**: Implemented progress billings and retention module to ensure financial stability with large budget projects.

## BENEFITS

**With Dynamics NAV and ProjectPro's centralized construction accounting features, the firm was able to:**

- Control Job Budgeting and Costing related to projects.
- Improve management of Job Contracts and Billings.
- Process Job Progress Billings
- Change Order Tracking
- Visibility to Labor Production
- Reduce Concrete Material Overruns

## RESULTS

- **Finance Management**
  ProjectPro integrations helped the concrete contractor meet their needs related to financial management for improved accounting stability.

- **Operational Management**
  With ease to control billings and financial data, the firm was able to meet the time management needs related to operations.

- **Improved Overall Control**
  ProjectPro helped the firm to get over the productivity overcoming the challenge to control resources, especially material expenses and costs.

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**Microsoft GOLD CERTIFIED** *Partner*

## About ProjectPro

Based on the concept of cloud, ProjectPro is a SaaS-based construction accounting and enterprise resource planning software based on Microsoft Dynamics 365 Business Central.

ProjectPro helps businesses streamline their processes with better insights into the overall project costs, resource requirement & allocation, which offers precise and timely information. Integrate all of your project accounting, management, labor & resources management, material planning, and customer relationship management through a dedicated solution. Streamline accounting processes & strengthen control of your organizations projects with ProjectPro. With integrated data, intelligent transaction processing, and robust analytical and reporting capabilities, you can reduce the time and effort it takes to access meaningful information necessary to make good business decisions.

### 20+
Years in Business

### 100+
Projects

### 200+
Years of collective TeamExperience

### 8
Global Locations

### Highly qualified professionals

We have highly qualified professionals working with you to deliver our Dynamics projects. These include Functional Consultants (CPA, Industry Expert), Technical Consultants, Microsoft Certified Professionals and, Project Managers (PMP & PMI-ACP, Dynamics Sure Step).

Headquarters at Rochester

## About Netsmartz
### Netsmartz, our parent company

Headquartered in Rochester, New York and with multiple offices across the globe, Netsmartz is a CMMi3 & ISO 9001:2008 certified company. Formed over 20 years ago, we currently have over 1000 employees, a rich experience of successfully executing 2000+ projects and working with small companies to Fortune 1000 clients.

### 2000+
PROJECTS EXECUTED

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### 8
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Irvine, CA 92618

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ON L5N 6A6 Canada

### OSLO
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Chandigarh Technology Park
Chandigarh – 160101

### MOHALI
IT-C-9, Sector 67,
Mohali – 160062,

### GURGAON
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Sector 48, Sohna Road
Gurgaon – 122001

### SINGAPORE
DUO Tower, 3 Fraser Street
Level 08-21
Singapore – 189352

## Start growing with ProjectPro today.

If you need to know more about how we can help your business thrive with Dynamics Business Central/NAV, let us show you how it works.

A member of our team will give you a detailed demo based on your specific needs.

**REQUEST A DEMO**

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### Company Certifications

CMMi Level 3    Microsoft GOLD CERTIFIED Partner    ISO 9001: 2008 CERTIFIED    ISO/IEC 27001:2013 CERTIFIED    amazon web services | Partner Network    Microsoft Cloud Solution Provider (CSP)