



Microsoft NAV with ProjectPro has helped us to streamline our accounting and project costing. The ability to create AIA progress billings directly from one solution has improved job billing turnaround time. Which in turn has helped our overall cash flow.

- Janet Beaton
Office Manager, Griffin Insulation



Implemented A Centralized Construction Accounting Solution For A Commercial And Industrial Insulation Service Provider

THE CLIENT

Incorporated in 1986, Griffin Insulation, as a family owned business offers a low-cost solution for all commercial and industrial insulation applications beginning at cold storage construction.

With offices located in Rochester and Syracuse, the client is serving the Rochester and Central New York Construction Market. The client has completed projects that range from small service projects to large mechanical insulation projects. However, the client had some shortcomings with their existing accounting management system and approached ProjectPro for assistance.

CHALLENGES

The biggest concern of the firm was their construction accounting process. It was an older text-based software system which was not easy to use:

Job Budgeting and Contracts: Managing their job cost controls were cumbersome. Month-end reporting required several steps and resulted in inaccurate values.

Purchasing: Difficulties in making adjustments or reversals of vendor transactions.

Union Labor: They wanted to post detailed hours but total weekly labor costs.

AIA Progress Billings: The legacy system was unable to provide AIA Progress Billings and invoicing

Making Vendor Payments: Was difficult to correct check printing for vendor payments.

MODULES IMPLEMENTED

- **Advanced Job Costing:**

The advanced job costing module was implemented to help specific cost tracing related to jobs with added efficiency to examine the scope for reducing costs in current and future jobs.

- **Progress Billings and Retention:**

Secondly, the progress billings and retention module of ProjectPro was implemented to meet the requirements related to financial stability in projects with large budgets

APPROACH AND SOLUTION

The client has been a Dynamics NAV and ProjectPro customer since 2008. We conducted a business analysis to ensure the right approach and solution was implemented.

It was found that their construction accounting process was separated between general accounting and all jobs costing and billings, which were on a separate solution. Also, the union payroll module of the solution was outsourced to a 3rd party payroll provider.

BENEFITS

With upgrades made to the existing Dynamics NAV and ProjectPro solution, the firm was able to access a centralized construction accounting solution. This helped the firm meet the standard accounting requirements, including:

- Job Budgeting and Costing requirements were satisfied.
- The accounting team had improved control on Job Contracts and Billings
- The system can now easily process AIA Progress Billings
- Change Order Tracking was made easier
- Labor Costing to Jobs weekly could still be independent of 3rd party payroll service.





Microsoft
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Years in Business

100+

Projects

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Years of collective
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8

Global Locations

About ProjectPro

Based on the concept of cloud, ProjectPro is a SaaS-based construction accounting and enterprise resource planning software based on Microsoft Dynamics 365 Business Central.

ProjectPro helps businesses streamline their processes with better insights into the overall project costs, resource requirement & allocation, which offers precise and timely information. Integrate all of your project accounting, management, labor & resources management, material planning, and customer relationship management through a dedicated solution. Streamline accounting processes & strengthen control of your organizations projects with ProjectPro. With integrated data, intelligent transaction processing, and robust analytical and reporting capabilities, you can reduce the time and effort it takes to access meaningful information necessary to make good business decisions.

Highly qualified professionals

We have highly qualified professionals working with you to deliver our Dynamics projects. These include Functional Consultants (CPA, Industry Expert), Technical Consultants, Microsoft Certified Professionals and, Project Managers (PMP & PMI-ACP, Dynamics Sure Step).



Headquarters at Rochester

About Netsmartz

Netsmartz, our parent company

Headquartered in Rochester, New York and with multiple offices across the globe, Netsmartz is a CMMi3 & ISO 9001:2008 certified company. Formed over 20years ago, we currently have over 1000 employees, a rich experience of successfully executing 2000+ projects and working with small companies to Fortune 1000 clients.

2000+

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EXECUTED

1000+

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OSLO

Norway

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Chandigarh Technology Park
Chandigarh – 160101

MOHALI

IT-C-9, Sector 67,
Mohali – 160062,

GURGAON

9th Floor, JMD IT Megapolis
Sector 48, Sohna Road
Gurgaon – 122001

SINGAPORE

DUO Tower, 3 Fraser Street
Level 08-21
Singapore – 189352



Start growing with ProjectPro today.

If you need to know more about how we can help your business thrive with Dynamics Business Central/NAV, let us show you how it works.

A member of our team will give you a detailed demo based on your specific needs.



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Company Certifications



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