



ProjectPro helped a leading provider of information transport solutions with migration from manual processing of construction to robust project management.

THE CLIENT

Our client is based in Grand Prairie, Texas, and is a full-service company specializing in copper, optical, and wireless information transport systems and AV systems integration.

The client's capabilities stem from years of collective telecommunications and AV experience. Whether designing a boardroom AV system, a voice/data network, a church sound system, installing fiber optics, or servicing a PBX platform, the client always delivers advanced technology.

CHALLENGES

Before ProjectPro was implemented, the client used Dynamics Business Central's standalone system. They could use the Jobs & resources module from Dynamics Business Central, an out-of-the-box feature, but with limited ability. Many job-related costing and billing processes were not there in Business Central and were created outside of Business Central and this was the major challenge for the client.

Some of the key challenges faced by clients included:

- No space for defining standard cost code structure across the company in Business Central
- Multiple formats of AIA Progress Billings
- No way to summarize billing codes on the Progress Billings
- No uniform method for managing change orders
- Inability to track work being outsourced to third parties along with their documentation
- Unable to streamline Project Manager's month-end job forecasts
- Unable to create consolidated financial reporting
- Ineffective estimation reports
- Poor approvals and workflows
- Improper costing and inadequate management of the system

TECHNOLOGY USED

ProjectPro - All-in-one

Construction Accounting Solution

APPROACH & SOLUTION

The client was using Dynamics Business Central but lacked certain features that were needed for running operations efficiently. So, they were in search of an all-in-one solution. This is where we introduced ProjectPro to them.

ProjectPro provided them with added capabilities along with Microsoft Dynamics Business Central to help them resolve all kinds of challenges.

MODULES IMPLEMENTED

- ProjectPro Basic
- ProjectPro Progress Billings with Retention
- ProjectPro Subcontract Management

THE TEAM

To handle implementation and support for the client, we assigned a Project Manager.

The project manager was responsible for managing the in and out activities and processes throughout the implementation and communication on the operational front with the client.

Also, a business analyst was assigned for discovery, documentation, configuration, training, and testing for both ProjectPro and Business Central. And finally, a developer was assigned to analyze the feasibility and execute the additional developments.

THE RESULTS

With better design and the rapid implementation of ProjectPro, the client is now able to:

- Standardize their cost code structure, including the ability to use job templates
- Group and summarize AIA Progress Billings and contract lines
- Map the outsourced work with the help of a subcontract module in ProjectPro, along with related document management
- Access real-time Progress invoicing along with related AIA G702 & G703 document compliances
- Access real-time project performance visibility with better control of project management and operations
- Improve Project Manager's month-end job forecasting process and accuracy by capturing hours to complete by task and visibility to remaining committed purchase orders
- Streamlined Job operations and management.
- Access to a centralized database accessible to all the departments with integrated information relevant to general business operations and job site operations.
- Track real-time project progress tracking and real-time progress billing
- Generate detailed Job-specific, and financial reports



20+
Years in Business

100+
Projects

200+
Years of collective
Team Experience

8
Global Locations

About ProjectPro

Based on the concept of cloud, ProjectPro is a SaaS-based construction accounting and enterprise resource planning software based on Microsoft Dynamics 365 Business Central.

ProjectPro helps businesses streamline their processes with better insights into the overall project costs, resource requirement & allocation, which offers precise and timely information. Integrate all of your project accounting, management, labor & resources management, material planning, and customer relationship management through a dedicated solution. Streamline accounting processes & strengthen control of your organizations projects with ProjectPro. With integrated data, intelligent transaction processing, and robust analytical and reporting capabilities, you can reduce the time and effort it takes to access meaningful information necessary to make good business decisions.

Highly qualified professionals

We have highly qualified professionals working with us to deliver our Dynamics projects. These include Functional Consultants (CPA, Industry Expert), Technical Consultants, Microsoft Certified Professionals and, Project Managers (PMP & PMI-ACP, Dynamics Sure Step).



Headquarters at Rochester

About Netsmartz

Netsmartz, our parent company

Headquartered in Rochester, New York and with multiple offices across the globe, Netsmartz is a CMMi3 & ISO 9001:2008 certified company. Formed over 20years ago, we currently have over 1000 employees, a rich experience of successfully executing 2000+ projects and working with small companies to Fortune 1000 clients.

2000+

PROJECTS
EXECUTED

1000+

TEAM
MEMBERS

20+

YEARS IN
BUSINESS

8

GLOBAL
LOCATIONS

98%

CUSTOMER
SATISFACTION

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Start growing with ProjectPro today.

If you need to know more about how we can help your business thrive with Dynamics Business Central/NAV, let us show you how it works.

A member of our team will give you a detailed demo based on your specific needs.



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REQUEST A DEMO

Company Certifications

**ISO 9001: 2008
CERTIFIED**

