



How ProjectPro implementation helped a large-sized Communication Solutions Provider enhance business processes, gain financial visibility, and prepare for future growth.

THE CLIENT

The Client is a leading communication solutions provider committed to understanding its customers' specific needs and providing innovative technology solutions that result in positive business outcomes. They design cutting-edge products and intelligent systems for the healthcare, education, and retail sectors.

CHALLENGES

Before ProjectPro was implemented, the client was using GEAC StarBuilder and Sage Timberline at various locations on different software. For streamlined financial reporting and business analysis, it required consolidating financial data from each division into a third software. Many job-related costing and billing processes were also created outside of these legacy construction solutions.

- There were no standard system for handling use tax.
- The organization had no standard cost code structure.
- AIA Progress Billings were available in a number of formats.
- No way to summarize billing codes on the Progress Billings.
- No uniform system for handling change orders.
- Inability to keep track of serialized inventory items used in their jobs.
- Divisions were unable to delegate sufficient burden to workers.
- Unable to streamline Project Managers month-end job forecasts.
- Created consolidated financial reporting outside of their ERP software.

TECHNOLOGY USED

Primary Technologies: ProjectProv14

3rd Party Integrations:

1. Kronos: Time and Attendance Tracking System

2. Concur: Receipt and Document Capture System

APPROACH & SOLUTION

The client required a Microsoft-based ERP with strong project costing and project management capabilities to handle several divisions. To scale their business to new heights, they needed to move to a robust software solution to solve unique business challenges. While implementing Microsoft Dynamics Business Central, the client chose ProjectPro to provide the added capabilities to improve their job costing, project billings, and project management.

MODULES IMPLEMENTED

- ProjectPro Enterprise
 - Advanced Job Costing
 - Progress Billings with Retention
 - Subcontract Management
 - Job Material Planning
 - Advanced Job Labor
 - Future Job Quoting

THE BENEFITS

- Standardized their cost code structure, including the ability to use job templates.
- Ability to use the job class relationships to roll up sub-jobs and service jobs into the master job for reporting and analysis.
- AIA Progress Billings with contract lines grouping and summarization.
- Enhanced project management and operations monitoring by offering real-time project performance visibility.
- Improved material and component sourcing by keeping track of what needs to be bought and when it's needed on the job.
- Ability to track items that have been delivered to the job site.
- Ability to assign separate burden percentages by division and by job task code.
- Improved Project Manager's month-end job forecasting process and accuracy by capturing hours to complete the task and visibility to remaining committed purchase.





About ProjectPro

ProjectPro is specifically designed for Construction Firms and powered by Microsoft Dynamics NAV/Business Central to make sure you get the most out of your business software. Netsmartz LLC has the software, knowledge, and means to provide your business with the most powerful yet user-friendly construction accounting system available using the latest Microsoft technologies.

ProjectPro helps businesses streamline their processes with better insights into the overall project costs, resource requirement & allocation, which offers precise and timely information.

Integrate all of your project accounting, management, labor & resources management, material planning, and customer relationship management through a dedicated solution. ProjectPro offers a smarter and better way to thrive in productivity for your construction business.

20+
Years in Business

100+
Projects

200+
Years of collective
Team Experience

8
Global Locations

Highly qualified professionals

We have highly qualified professionals working with you to deliver our Dynamics projects. These include Functional Consultants (CPA, Industry Expert), Technical Consultants, Microsoft Certified Professionals, and Project Managers (PMP & PMI-ACP, Dynamics Sure Step).



Headquarters at Rochester

About Netsmartz

Netsmartz, our parent company

Headquartered in Rochester, New York and with multiple offices across the globe, Netsmartz is a CMMi3 & ISO 9001:2008 certified company. Formed over 20 years ago, we currently have over 1000 employees, a rich experience of successfully executing 2000+ projects and working with small companies to Fortune 1000 clients.

2000+

PROJECTS
EXECUTED

1000+

TEAM
MEMBERS

20+

YEARS IN
BUSINESS

8

GLOBAL
LOCATIONS

98%

CUSTOMER
SATISFACTION

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**Start growing with ProjectPro today.**

If you need to know more about how we can help your business thrive with Dynamics Business Central/NAV, let us show you how it works.

A member of our team will give you a detailed demo based on your specific needs.

**+1 647 696 4534****sales@projectpro365.com****<https://www.projectpro365.com/>****REQUEST A DEMO**Company Certifications

**ISO 9001: 2008
CERTIFIED**