



ProjectPro helped a leading telecommunication service provider to switch from their current financial system to Business Central.

THE CLIENT

Our client is the largest telecommunication service provider in the Oklahoma area. They provide fiber connectivity services for homes and businesses, including high-speed internet, data, voice-over-internet, and cloud connectivity. They have recently settled on a solution for their billings and AR.

CHALLENGES

Before Dynamics Business Central and ProjectPro were implemented, our client used MACC as a standalone system. The job-related costing and billing processes were not available in MACC.

- There was no space for defining standard cost code structure across the company in MACC.
- No uniform method for managing change orders
- Inability to track work being outsourced to third parties along with their documentation
- Unable to streamline Project Manager's month-end job forecasts
- Unable to create consolidated financial reporting outside of their ERP software
- Ineffective estimation reports
- Improper approvals and workflows
- Poor Costing and ineffective management of the system

APPROACH & SOLUTION

The client was previously handling their operations and accounting using MACC. The system was configured to meet their day-to-day requirements but lacked the latest updates from Dynamics Business Central related to construction and project management.

Our client sought to secure a Microsoft-based ERP to handle multiple divisions with vital project costing and management capabilities. They needed to move to a software solution to resolve their challenges.

TECHNOLOGY USED

ProjectPro and Microsoft
Dynamics Business Central

They approached us to implement Microsoft Dynamics Business Central along with ProjectPro to get access to the added capabilities and improve job costing, billings, and management.

MODULES IMPLEMENTED

- Dynamics Business Central
- ProjectPro Basic
- ProjectPro Job Material Planning (Customized)
- ProjectPro Subcontract Management
- Integration with Commerce Software for AP invoices

THE TEAM

To handle implementation and support for the client, we assigned a Project Manager. The PM was responsible for managing the in and out activities and processes throughout the implementation process.

We also assigned Business Analysts for discovery, documentation, configuration, training, and testing for ProjectPro. And a developer for analyzing the feasibility and executing the additional developments.

THE RESULTS

With better design and the rapid implementation of ProjectPro, the client is now able to:

- Standardize their cost code structure, including the ability to use job templates
- Able to map the outsourced work with the help of a subcontract module in ProjectPro, along with related document management
- Access real-time project performance visibility with better control of project management and operations
- Improve Project Manager's month-end job forecasting process and accuracy by capturing hours to complete by task and visibility to remaining committed purchase orders
- Streamline **Job** operations and management
- Access to a centralized database accessible to all the departments with integrated information relevant to general business operations and job site operations.
- Access real-time project progress tracking and real-time progress billing
- Get detailed job specific, and financial reporting
- Manage intercompany functionality for data and reporting for ten companies.



20+
Years in Business

100+
Projects

200+
Years of collective
Team Experience

8
Global Locations

About ProjectPro

Based on the concept of cloud, ProjectPro is a SaaS-based construction accounting and enterprise resource planning software based on Microsoft Dynamics 365 Business Central.

ProjectPro helps businesses streamline their processes with better insights into the overall project costs, resource requirement & allocation, which offers precise and timely information. Integrate all of your project accounting, management, labor & resources management, material planning, and customer relationship management through a dedicated solution. Streamline accounting processes & strengthen control of your organizations projects with ProjectPro. With integrated data, intelligent transaction processing, and robust analytical and reporting capabilities, you can reduce the time and effort it takes to access meaningful information necessary to make good business decisions.

Highly qualified professionals

We have highly qualified professionals working with us to deliver our Dynamics projects. These include Functional Consultants (CPA, Industry Expert), Technical Consultants, Microsoft Certified Professionals and, Project Managers (PMP & PMI-ACP, Dynamics Sure Step).



Headquarters at Rochester

About Netsmartz

Netsmartz, our parent company

Headquartered in Rochester, New York and with multiple offices across the globe, Netsmartz is a CMMi3 & ISO 9001:2008 certified company. Formed over 20years ago, we currently have over 1000 employees, a rich experience of successfully executing 2000+ projects and working with small companies to Fortune 1000 clients.

2000+

PROJECTS
EXECUTED

1000+

TEAM
MEMBERS

20+

YEARS IN
BUSINESS

8

GLOBAL
LOCATIONS

98%

CUSTOMER
SATISFACTION

GLOBAL ADDRESSES

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Start growing with ProjectPro today.

If you need to know more about how we can help your business thrive with Dynamics Business Central/NAV, let us show you how it works.

A member of our team will give you a detailed demo based on your specific needs.



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REQUEST A DEMO

Company Certifications



ISO 9001: 2008
CERTIFIED

